

Alex Astbury, FRI

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Building life-long real estate relationships is the key. Selling a lot of homes every year is the result. For over 30 years Alex has been mastering the real estate profession in Nova Scotia. With a resale rate of more than 90%, Alex's motivation and attention to detail speaks for itself. Integrity and trust are the foundation of his business. He is known for the support and in-depth knowledge that today's demanding business environment requires. Through the years, Alex has maintained his position in the top 10% of REALTORS in Nova Scotia. He has been awarded many of the industry's top awards, including his FRI (Fellow of the Real Estate Institute) which is Canada's pre-eminent real estate designation. He is also the only REALTOR east of Montreal to be designated as an ACCI: Associate of the Canadian Condominium Institute. Alex was one of five REALTORS chosen by CMHC to write "How To Buy a Condo in Canada". Other designations include the MVA- market value appraiser, ABR-accredited buyer's representative, C-CREC- consumer certified real estate consultant.

Alex is an avid sailor. He loves spending time on his boat, currently a S class boat moored in Lunenburg harbour. Past summers have seen trans atlantics, and many times up and down the eastern seaboard. As a result of having lived on the water for many years and his sailing background, he understands the issues buyers face in choosing suitable ocean and lakefront properties throughout Nova Scotia. Whether you want to buy or sell, on or off the peninsula, or in Lunenburg, Alex can help.